



Malaysian Bulk Carriers Berhad

27th Annual General Meeting

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2017 IN REVIEW & HIGHLIGHTS



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(Company No:175953-W)

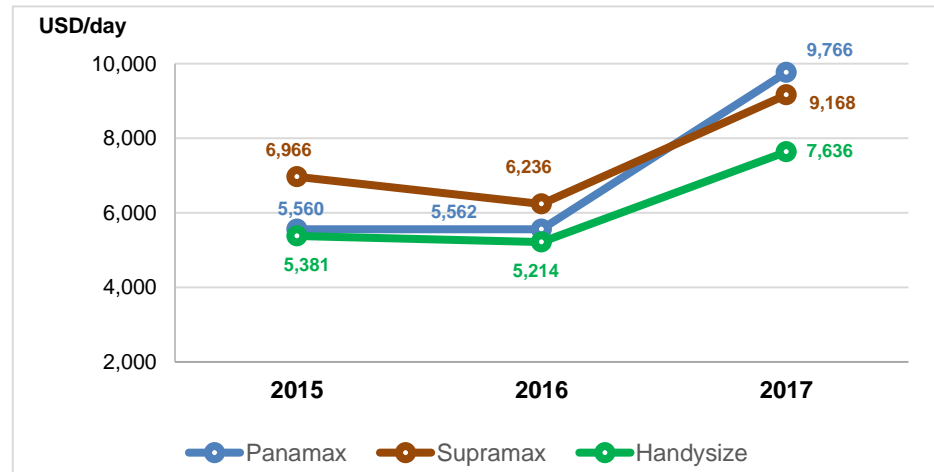
2017 IN REVIEW -

Markets turned the corner in 2017



- Market improved from 2016 levels. Baltic Dry Index was at its lowest in Quarter 1 2016, but drybulk shipping rates have improved markedly by the end of 2017.

Average TC Rate of Panamax/ Supramax/ Handysize



- The market improvement mainly come from improving demand for drybulk commodities in particular coal, iron ore and grains, as well as demolition of ships and restrained newbuilding deliveries.



2017 IN REVIEW -

Key Company Highlights



- For Full Year 2017, MBC's Loss-before-tax narrowed to RM 129.0 million (2016: RM 496.3 million).
- In 2017, a net positive cashflow of RM 27.4 million from operating activities (2016: negative RM 20.0 million) was generated.
- Key Highlights:
 - Rebalancing of core fleet – disposal of older and less economical vessels.
 - Fleet renewal program - 3 new Panamax newbuildings are scheduled to join the fleet in October '18, January '19 and April '19.
 - Reduced ship operating costs.
 - Contract shipments including new long-term consecutive-voyage-charter (CVC) continued to perform well.






FINANCIAL HIGHLIGHTS



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2017 GROUP FINANCIAL HIGHLIGHTS

(RM Million)	2017	2016	Remarks
Revenue	272.6	225.5	 + 20.8%
Operating Profit	(80.8)	(139.7)	 + 42.2%
Profit Before Tax	(129.0)	(496.3)	 + 74.0%

- Better performance mainly due to revenue improvement, lower operating costs and disposal of vessels.
- Lower impairment loss compared to previous year.



FLEET OVERVIEW -

Modern, Eco and Diversified fleet

Existing Owned & Operated Fleet: 14 vessels (3 new ships under construction)



As of May18	Post Panamax/ Panamax	Supramax	Handysize
Existing Fleet	3	6	5
Newbuildings*	3		
Total	6	6	5

* 3 newbuildings are expected to be delivered in October 2018, January and April 2019



MARKET & ECONOMIC OUTLOOK



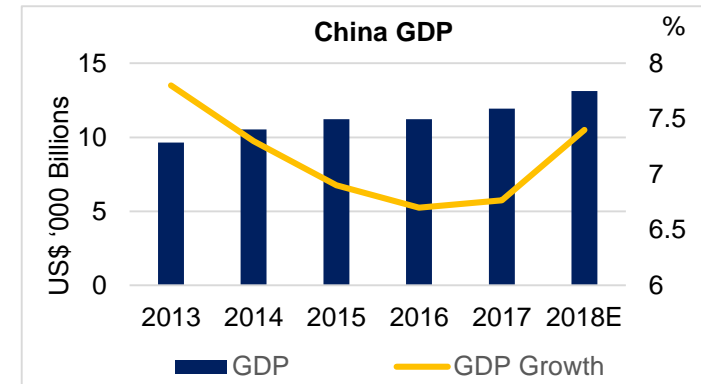
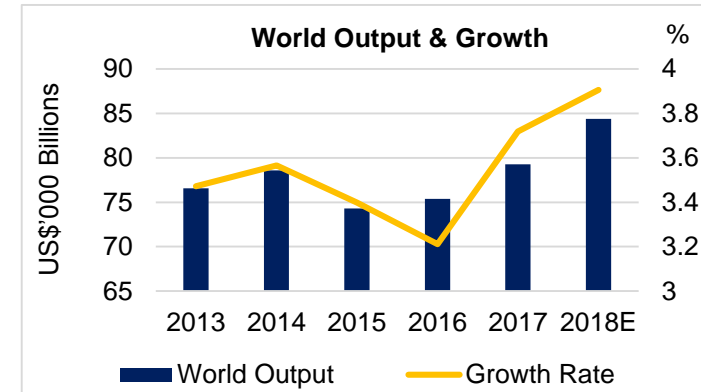
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WORLD ECONOMIC OUTLOOK -

Gaining Momentum

- World growth for 2018 is forecasted to be 3.9% up from 3.7% in 2017 according to IMF. China remains the key driver for dry bulk commodity demand.
- India's economy continues to remain strong and IMF remains bullish on India's growth which is forecasted at 7.4% for 2018 up from 6.7% in 2017. This will make India one of the world's fastest growing economy. Infrastructure spending is expected to continue thereby increase demand for steel, coal and cement
- China's One Belt One Road (OBOR) initiative may result in infrastructure projects that would naturally require raw commodities to be transported globally and therefore boost dry bulk shipping demand.
- Global uncertainties exists. Rising protectionism in major economies including trade tensions between US & China, the future development for Brexit for both EU and UK, IMO low emission regulations, will have global implications.



Source: IMF



DRY CARGO MARKET OUTLOOK

- In 2017, dry bulk market has shown marked improvement compared to previous year. For 2018, with continued growth in tonne-mile demand and declining growth in fleet supply, the outlook of the drybulk market remains positive.
- China continues to be the main contributor for total global dry bulk seaborne iron ore imports and will remain the key driver for the demand growth in 2018.
- Regulatory changes such as the Ballast Water Convention and IMO Sulphur Cap 2020 may potentially see more older vessels heading for the scrap yards.
- The major risks to projected drybulk market improvement is slow-down in China's import and trade wars. Renewed newbuilding contracting in 2017 may impact the medium-term supply dynamics, but that is expected to be off-set with scrapping of older vessels.



BUSINESS STRATEGY -

Positioning for the market upturn

- **High specification and modern fleet provide competitive edge**
- **Continued focus on operational excellence and safety management**
- **Keeping cost structure tight**
- **Efficient deployment of our fleet**
- **Focusing on key customers and seeking value-add contracts**
- **Infrastructure and power sector development in China, India and South East Asia present new opportunities for business growth**



THANK YOU



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